

Allen R. Glassburn

Senior Manager with 40+ years of progressive experience in utility management. Upon ending the utility career I established a private consulting business targeted at improving operational efficiency and effectiveness of organizations. Excellent reputation as a Senior Executive and Consultant as demonstrated by creative leadership development, innovative operations and effective use of resources. Develops efficient operations through a strong relationship between superior human resource management, informative communication, which leads to impeccable customer satisfaction leading to the maximization of resources and financial performance.

MAJOR ACCOMPLISHMENTS

Management

- Executive Experience as President & COO of Kingsport Power, Kingsport, TN
- Manage all responsibilities associated with Vice President of Regulatory/Finance. Design regulatory strategy, manage regulatory relations and work with local legislators regarding issues associated with Indiana Michigan Power.
- Responsible of managing a \$2.2 billion budget. Develop strategic business plans for Indiana Michigan Power to successfully compete in a challenging environment. Responsible for reorganizing operations and aligning resources to support strategic plans. Involved in the daily operations.
- Successfully managed regulatory cases in the states of Indiana and Michigan.
- Conduct regular meeting with local legislators to maintain effective relationships.
- Experienced Financial Analyst and Strategic Planner.
- Serve on numerous boards and community organizations.
- Conduct and actively participate in Board Meetings.

Engineering & Operations

- Construction Manager for large construction projects involving hundreds of contract crews.
- Managed the checkout of critical reactor and turbine controls of the Donald C. Cook Nuclear Power Plant. Also, developed and implemented operational guidelines.
- Managed and engineered numerous projects between \$1-\$10 million.
- Directed operations in several major geographic areas including Southwest Michigan, Northeastern Indiana, and Kingsport, Tennessee.

Consulting

- Effective at analyzing the financial, operational and human performance to improve productivity through innovation and improved human performance.
- Demonstrated success of working with organizations leading to improved financial performance and customer satisfaction.

WORK HISTORY

ARGlassburn Consulting, LLC
Managing Partner

INDIANA MICHIGAN POWER
Vice President Regulatory/Finance

AMERICAN ELECTRIC POWER
Managing Director

KINGSPORT POWER COMPANY
President & Chief Operating Officer

INDIANA MICHIGAN POWER COMPANY
Region Manager
Administrative Assistant to the President (Attended MIT Sloan Program)
Superintendent of Operations

EDUCATION

M.S., Massachusetts Institute of Technology
Major: Sloan Fellow of Management

M.A., Ball State University
Major: Masters of Public Administration

B.S., Purdue University
Major: Electrical Engineering

COMMUNITY & EXTERNAL FUNCTIONS

United Way Volunteer
Comprehensive Mental Health Association President
Junior Achievement
Southeastern Electric Exchange
Emergency Medical Technician
Chamber of Commerce Boards
Mayors Tax Advisory Board
Church Board
President of the Board for Habitat for Humanity
Fort Wayne City School Task Force
Awarded Purdue University Distinguished Alumnus